

***BUSINESS DEVELOPMENT -
Technology Transfer***

PURCHASING SERVICES



***SALES REPRESENTATION
AND SALES AGENCY***

***PROJECT MANAGEMENT &
AND INTERIM MANAGEMENT***

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BUSINESS ACTIVITIES :

BUSINESS DEVELOPMENT - Technology transfer :

We develop new market opportunities for existing products, and find new solutions for existing unsolved problems.

This can be initiated both from the demand or the supply side.

We have a “**Facilitator**” roll in finding the right solutions and the right business partners.

Close follow-up of the new business ventures guarantees the later success.

PURCHASING SERVICES:

We provide Purchasing analysis data and Purchasing support.

Goal: cost reduction and an improved supply base.

These activities lead to improved market knowledge.

Our independent and unbiased analysis can lead also to higher operational efficiency.

We do this through Specific Project Management jobs, or through Interim Management Purchasing activities.

SALES REPRESENTATION AND SALES AGENCY:

We represent internationally operating companies with a sufficient technology basis and state of the art (QC-)Systems.

Based on our long experience, we mainly work with Automotive Tier 2 or Tier 3 suppliers in various fields; a.o. Technical textile components, rubber/plastic extrusions, injection moulding, PU mouldings, trim covers, ...



BUSINESS ACTIVITIES: (continued)

Engineering solutions are developed with the best possible technical applications.

PROJECT MANAGEMENT – INTERIM MANAGEMENT:

We lead special projects on the request of high-end accounts. Although our main experience is in the automotive original equipment industry, we have successfully transposed our experience into other industry projects.



BUSINESS EXPERIENCE: (Mr. K. Vande Velde)

- Automotive JIT-Supply and outsourcing experience since 1991.
- Purchasing of O.E. automotive interior components
- Project management and interim Plant Management
- Sales Management and Operational controlling for Interior Trim and Automotive Seating plants
- Senior Management at Automotive textile component manufacturing group.

Current jobs include:

- Business Development and Sales Management for technical textiles applications with dot-coating expertise.
- Sales co-ordination for plastics and rubber extruded profiles and injection moulding for O.E. Automotive supplier
- Advanced sourcing for major Automotive interior PU foam and EPP supplier (Trim covers, metal inserts, plastic parts, ...)
- Sales agency for different technical components to the O.E. automotive and truck industry.
- Project Management for Laser cleaning technology company (high-end historical building renovation)

K. Vande Velde – Director



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GEOGRAPHICAL LOCATION:

Worldklaas BVBA is based in Aalst-Belgium. (25Km from Brussels)

K. Vande Velde – Director